**Abla Almoraissi**

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**Executive Summary**

Clinical research project management professional with 15+ years’ experience in clinical engagement and healthcare administration. Extensive knowledge in non-profit community outreach, operations improvement, building and managing strategic partnerships, as well as scaling teams for growth.

**Demonstrated results and expertise in the areas of:**

* Good Clinical Practice
* Good Manufacturing Practice
* Business Development
* Client Partnership Management
* Clinical Engagement and Operational integration
* Cost Reduction/P&L Management
* Performance Tracking
* Financial Modeling
* Electronic Data Capture
* Project Management

**Professional Experience**

*EzNsyte, Las Vegas, NV* 2015 – present

**Co-founder and web developer**

Senior operations leader and co-founder of a domestic nonprofit corporation, Nevada Business ID: NV20212044242. Charged with the development of an open-source software that integrates with the National Library of Medicine’s database, “reading” a large number of publications, and making information more accessible using API and data aggregation.

*Touro University California, Vallejo, CA* 2019 – 2020

**Clinical Research Project Coordinator & Diabetes Program Facilitator**

Responsible for the day-to-day operations of ten clinical research studies including subject accrual and financial performance across multiple specialties (basic sciences, type 2 diabetes, metabolic syndrome, obesity, nutrition, as well as observational community-based interventions).

* Built and lead teams of 15+ medical students and providers
* Directed staff through cross-functional collaboration with regional and site partners
* Focused on quality improvement KPIs including subject accrual and retention
* Accountable for P&L performance representing ~$3M in grant funding
* Consistently exceeded budgeted objectives by creating innovative plans and improving efficiencies.
* Successfully restructured inherited net-negative and under-recruited clinical research study into meeting it’s recruitment and financial metrics by renegotiating contracts, and designing new protocols to improve team coordination. Increased recruitment by 275% over prior year.

*Pacific BioLabs, Hercules, CA*, 2016 – 2018

**Toxicology Client Account Manager - Contract Research Organization**

Accountable for the development, and implementation of protocols that test performance and quality of over 100+ pharmaceutical products and medical devices manufactured in the US, India and Japan.

* Customized toxicology and microbiology protocols that align with updated regulatory standards for testing per ISO, USP, FHSA and EPA guidelines.
* Garnered security clearances from the FBI and the Department of Criminal Justice to engage in Select Toxin testing.
* Implemented or enhanced process improvement initiatives that provided greater consistency and standardizations across operations resulting in departmental improvements by 21% from Y2016 to Y2018.

*ThermoFisher Scientific, Stanford University, CA*  2012- 2015

**Research Sales Representative**

Hired to manage and increase market share for the biomedical portfolio

* Contributed to the achievement of growth and exceeding financial targets by providing market intelligence, advising on penetrating major accounts, and building and pricing business proposals.
* Successfully coordinated and developed dozens of strategic relationships
* Leveraged understanding of academic research labs to quickly establish rapport generating over $2.6M in sales
* Won two sales awards in 2014 for growing the Life Sciences Portfolio by 19% over the prior year at Stanford University

*University of California Berkeley, Berkeley CA* 2010–2012

**Staff Research Associate, Lab Manager**

Promoted the vision of principal investigator, Dr. Britt Glaunsinger, in managing the lab including its relocation to the Li Ka Shing Center for Biomedical and Health Sciences Building

* Conducted experiments using PCR, electrophoresis and genetic cloning methods to create a chemically inducible cell-line that expressed a viral protein en-vivo.
* Completed internal weekly audits to monitor laboratory inventory, spend and ensure compliance with various oversight agencies.

**Education**

**Project Management Professional Certification, 2020**

PMI License # 2900368

**Diabetes Prevention Program Facilitator , 2019**

Centers of Disease Control, National Provider Identification #1780243196

**Master of Science, Clinical Research Administration, 2018**

Walden University, Minneapolis, MN

**Python Programming, 2016**

Hackbright Academy, San Francisco, CA

**Bachelor of Science, Neurobiology, Physiology and Behavior, 2010**

University of California, Davis,

**Bachelor of Arts, Middle East South Asia Studies, 2010**

University of California, Davis, 2010